Hi, my name is Mario Chorak, I am a practicing orthodontist in the Seattle WA area, my two practices are Fairwood and Mercer Island Orthodontics.

## Do you treat patients that have tried at-home clear aligner companies?

Yes, we had multiple patients coming to our practice that have had direct-to-consumer aligners. Yeah, they came to us because they were not satisfied with the results. One of the things a lot of these direct-to-consumers aligners is that there are only certain movements that you can do with the aligner. Most of it is a tipping-type of process. You have an attachment that is needed, they don't have the ability to do that, if IPR is needed you don't have the ability to do that with that particular product. With the Reveal aligners we have the capability of moving teeth in all 3 dimensions of space. So the treatment runs very smoothly. There's always a contact person and the patient knows that someone is taking care, someone is watching after them, watching after their treatment. So we are taking everything in consideration when patients come in your office, more as direct-to-consumers aligners do not do that.

## How important is it to receive care by a dental professional when patients want to straighten their teeth with clear aligners?

I think it's imperative. I mean that's the problem. People as a consumer, they hear about these companies and they think, you know, is the greatest thing, they don't have to have an office visit, they don't have to have a doctor take a look at their teeth. But there's a whole bunch of things that go into doing an initial exam. I mean, we are looking at the overall health of the teeth, the overall health of the bone, if there's any pathology present, We are looking in the oral cavity assessing all these things. And then we are able to determine the course of treatment for the patients. Do we maybe need to do IPR reduction? Which is interproximal reduction in between the teeth. Do we need to take teeth out? So, there's a treatment plan involved and that's where the dental professional needs to take the lead in delivering the best outcome for the patient.

## How is your patient satisfaction with Reveal?

It really changed what I really think we need to deliver from an aligner standpoint. There are other competing aligner companies out there where you have to have an attachment on every tooth to get them to move correctly. With Reveal we have the ability sometimes to have zero attachments and the teeth move beautifully, very predictable movements. We have patients that can't believe how quickly their teeth are lining up within 6 to 9 months and have been huge advocates in our community to bring more patients into our practice. They are amazed with how clear they are. ClearWear material is amazing, they are amazed that teeth can move without attachments placed on, which are little bumps on their teeth that I've talked about and they are very very happy with the results.